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EMPLOYEE ENGAGEMENT: UNLOCKING THE SECRETS OF SILENT DEFECTORS

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Change Catalyst / Dynamic Storyteller / People Whisperer Trusted Advisor / Executive Consultant

(...and a Non-Soul Crushing Kind of Attorney)

COURSE MATERIALS AND EXERCISES

Please note that even though the instructor may be an attorney, no attorney-client relationship exists, and the information presented in this class and in these materials is not intended to be legal advice. Individual situations vary and appropriate resolutions are fact specific. Consult with Human Resources or your organization's legal counsel before you apply this information to specific risk management decisions.

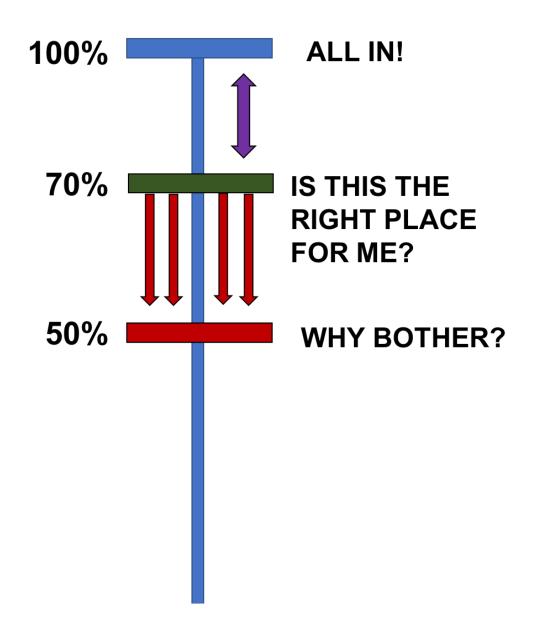








EMPLOYEE ENGAGEMENT



Asks few questions or a lot of questions Appears board or unchallenged Previous company culture was different Complains that job is not as promised Sudden change in behavior Not achieving expected results Complains job is not as promised Asks to be reassigned or transferred Employee stops participating or producing Spends time on more satisfying activities Employee is increasingly absent Appears less engaged as time passes **Too Few Growth Opportunities Too Little Coaching** Coasting or appears bored or unchallenged Last feedback given at performance evaluation Have spent less than an hour coaching/month Keeps asking for new challenges Asks for career path information Only give feedback when employee asks for it Mastered the position a long time ago After feedback, things don't improve Completed a degree and expects to move up Procrastinate giving feedback Feels underutilized Employee's performance deteriorates Feeling Devalued / Unappreciated **Work-Life IMBalance** Compensation disparity Consistently works late or through lunch Contributors feel overlooked Appears more fatigued than usual Employee doesn't respond to feedback Takes work home; doesn't take vacation Complaints that others are treated better Rushes to meet deadlines Insufficient resources Expresses frustration Poor working conditions Appears increasingly forgetful or irritable **Loss of Trust in Senior Leadership**

- Lack of enthusiasm for new initiatives
- Increasing complaints about policies
- Employee questions management's decisions

Unmet Expectations

• Increased grumblings among employees

- Morale problems evident in surveys
- Mention of supervisors in exit interviews

Job Mismatch

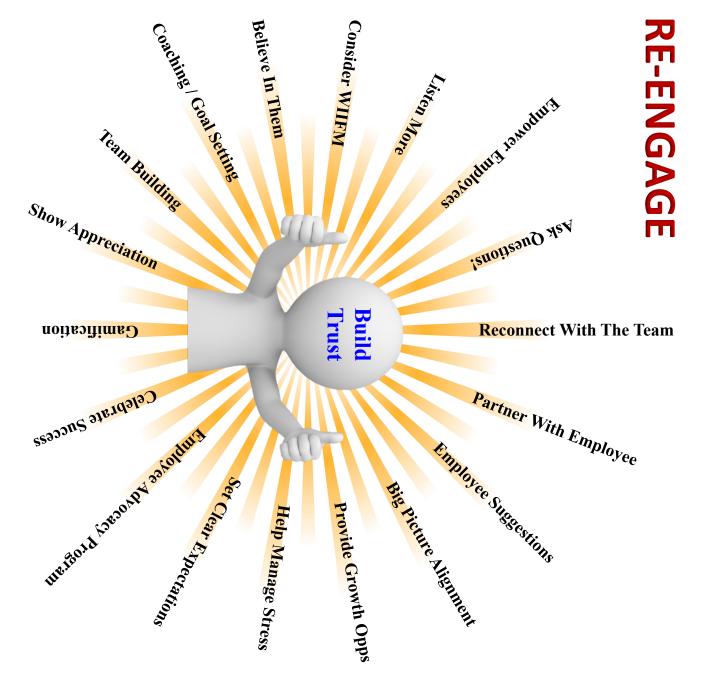
- Active resistance to change efforts
- Increased employment complaints / claims



DISENGAGEMENT

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	EVERYONE
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Absenteeism Stops communicating or participating Complains or gossips a lot Rule violations Resists coaching Body language / Stressed out Hovers around average Poor performance and poor work quality Distracted and disconnected Dysfunctional team member Lacks initiative and isn't helpful to others Lacks enthusiasm or motivation **Employee conflicts** Lacks innovation and creativity



Difficulty attracting top talent

Dissatisfied customers

Stagnant / No growth

Increased turnover

Poor safety practices